



What will be your impact?

An exciting opportunity is available for a maternity cover in our **Philips Cardiac Ultrasound UK team as a Clinical Applications Specialist.**

In this role, you have the opportunity to significantly contribute to growing our Cardiac Ultrasound business, customer satisfaction and after sales support by demonstrating the Philips Cardiac Ultrasound products and training new and existing users on our Ultrasound equipment to ensure full appreciation of its use. You will work with a broad spectrum of stakeholders and customers and play a pivotal role in the ongoing success of our Ultrasound business.

This position is for East Midlands region, remote based and you must be willing to travel and at times support others within the wider team. The duration of the opportunity is a minimum term of 12 months. We would be open to a part-time commitment as well as a full working week.

You are responsible for;

- Demonstration of Cardiac Ultrasound products at customer sites or hospitals and at conferences/exhibits. Assisting Sales Specialists by providing support to ensure that all equipment is demonstrated to best advantage.
- You will manage post sales customer product training both at customer sites/hospitals and at Philips customer optimization days.
- Following training schedules for the complete range of equipment and train customers in the use of our Ultrasound products, and to provide a formal applications report on completion of all applications visits.
- You will maintain contact with existing users, ensuring ongoing customer satisfaction and confidence in using Philips Ultrasound equipment.
- You will ensure all clinical applications training, with both new and existing US customers, aligns with the Company's Quality Policy.
- Providing feedback to business/marketing management with information on reference sites system performance, competitors' products, customer reactions and sales initiatives.
- Providing support at courses delivered by our key accounts/customers.

You would join a team of Ultrasound Clinical Application Specialists reporting into the Business Line Manager and with additional support from the Ultrasound Clinical Applications team leader.

To succeed in this role, you should have the following skills and experience;

- Full UK driving license
- Post Graduate studies in Sonography or Clinical Science
- In-depth clinical experience within Cardiac Ultrasound
- Extensive scanning experience within Cardiology
- Experience of working in a clinical environment
- Capability to train others on Ultrasound equipment
- Excellent communication skills and positive relationship builder.
- Desirable: either BSE accredited or working towards accreditation.

If you feel you fit the criteria above and are interested in learning more please contact Ruth Graesser via email – ruth.graesser@philips.com.

